

# B.C.'s fastest-growing companies

Ranked by percentage growth in revenue between 2000 and 2004

Rank '05/ 04	Company Address	Phone	Ownership	Net income '04/ '00	Employees '04/ '00	Industry sector	Top local executive(s)	Year founded	Revenues '04/ '00/ % change
26/ NR	<b>Showtime Ticket Services</b> 835 Beatty St. Vancouver V6B 2M6	604-688-5000 NP www.showtimetickets.com	Privately held	NP/ NP	NP/ NP	Ticket vendor	Mario Livich	NP	\$5,230,000/ \$1,700,000/ 208%
27/ 26	<b>WCG International Consultants Ltd.</b> 300—915 Fort St. Victoria V8V 3K3	250-389-0699 250-389-0696 www.wcginternational.com	Privately held	NP/ NP	190/ 32	Workforce solutions	Ian Ferguson, CEO	1995	\$18,853,956/ \$6,190,732/ 205%
28/ NR	<b>Horizon Distributions Ltd.</b> 8335 Winston St. Burnaby V5A 2H3	604-420-6751 604-420-0178 www.horizondistributors.com	Privately held	NP/ NP	144/ 57	Distribution of natural and organic foods	Terri Newell	1976	\$52,887,967/ \$19,445,967/ 172%
29/ NR	<b>Creation Technologies Inc.</b> 3939 North Fraser Way Burnaby V5J 5J2	604-430-4336 604-430-4337 www.creationtech.com	Privately held	\$0/ \$0	925/ 657	Electronic manufacturing	Geoff Reed, CEO and Arthur Tymos, president	1991	US\$129,000,000/ US\$55,000,000/ 134%
30/ NR	<b>Electric Mail</b> 300—3999 Henning Dr. Burnaby V5C 6P9	604-482-1111 604-482-1110 www.electricmail.com	J2 Global Communications	NP/ NP	25/ 29	E-mail security services	Ian McDonald, vice-president of sales and marketing	1994	\$3,200,000/ \$1,400,000/ 128%
31/ 36	<b>Mini-Tankers Canada Ltd.</b> 215—9440 202nd St. Langley V1M 4A6	604-513-0386 604-513-0397 www.minitankers.ca	Privately held	NP/ NP	125/ 68	On-site fuel delivery franchises	Jack Lee	1995	\$66,089,376/ \$29,084,021/ 127%
32/ NR	<b>Coast Hotels and Resorts</b> 900—1090 West Georgia St. Vancouver V6E 3V7	604-682-7982 604-682-8942 www.coasthotels.com	Privately held	NP/ NP	3,714/ NP	Hospitality	Graeme Barrit, president	1988	\$263,700,000/ \$117,000,000/ 125%
33/ NR	<b>B&amp;B Contracting Ltd.</b> 17341 56th Ave. Surrey V3S 1C2	604-576-1361 604-576-8631 www.bbcontracting.com	Privately held	NP/ NP	240/ 150	Road building and site servicing	Gary Bailey	1948	\$56,000,000/ \$26,000,000/ 115%
33/ NR	<b>Concert Properties Ltd.</b> 900—1190 Homby St. Vancouver V6Z 2K5	604-688-9460 604-688-6882 www.concertproperties.com	Privately held	NP/ NP	101/ 66	Real estate developer	David Podmore, president and CEO	1989	\$143,700,000/ \$66,733,240/ 115%
35/ 29	<b>Dorigo Systems Ltd.</b> 3885 Henning Dr. Burnaby V5C 6N5	604-294-4600 604-294-4609 www.dorigo.com	Privately held	NP/ NP	48/ 32	Electronic manufacturing services	Mark Pilon, president	1988	\$9,439,705/ \$4,456,874/ 112%
36/ NR	<b>Con-Space Communications Ltd.</b> 505—5600 Parkwood Way Richmond V6V 2M2	604-244-9323 604-270-2138 www.con-space.com	TSX:CCB	\$698,214/ -\$495,009	41/ 27	Industrial voice communications products	Terry Ibbetson, president and James Swanson, chair	1991	\$5,529,547/ \$2,723,907/ 103%
37/ 47	<b>International Technologies Corp.</b> 404—5811 Cooney Rd. Richmond V6X 3M1	604-247-1200 604-247-1204 www.itcco.com	TSX:VEN:ITC	\$644,569/ \$34,291	20/ 11	Computer electronics distribution	Michael Uhm, president and CEO	1998	\$26,453,867/ \$13,700,000/ 93%
37/ NR	<b>NetNation Communications Inc.</b> 200—5050 Burrard St. Vancouver V6C 2B5	604-688-8946 604-688-8934 www.netnation.ca	Hostaway Corp.	NP/ NP	88/ 85	Web hosting	Jag Gillan, vice-president and general manager	1997	\$10,937,000/ \$5,665,640/ 93%
39/ NR	<b>Radical Entertainment Inc.</b> 800—369 Terminal Ave. Vancouver V6A 4C4	604-688-0606 604-685-0298 www.radical.ca	Vivendi	NP/ NP	230/ NP	Video games design	Ian Wilkinson	1991	\$25,000,000/ \$13,600,000/ 84%
40/ NR	<b>Maddocks Systems Inc.</b> 211—20644 Eastleigh Cres. Langley V3A 4C4	800-663-0626 604-533-8562 www.maddocks.ca	Privately held	NP/ NP	71/ 60	Transportation software	Bob Maddocks, president and CEO	1981	\$9,200,000/ \$5,200,000/ 77%
41/ NR	<b>Tree Island Wire Income Fund</b> 3933 Boundary Rd. Richmond V6V 1T8	604-524-3744 604-524-2362 www.treeisland.com	TSX: TIL	\$36,492,000/ \$13,031,000	726/ 575	Manufacturing of steel wire and related products	Ted Leja, president and CEO	1964	\$383,284,000/ \$220,288,000/ 74%
42/ NR	<b>VantagePoint Systems Inc.</b> 1050—1188 West Georgia St. Vancouver V6E 4A2	604-685-4209 604-605-4186 www.vpgroup.com	TSX:VEN:VPG	\$656,000/ -\$233,107	44/ 29	Business management software for the packaging industry	Jim Hennings, president and CEO	1998	\$8,100,000/ \$4,800,000/ 69%
43/ NR	<b>ARC Accounts Recovery Corp.</b> 4240 Glanford Ave. Victoria V8Z 4B8	1-888-259-1998 1-888-854-5444 www.arc.ca	Privately held	\$136,931/ \$293	400/ 280	Accounts receivable management	Joe Polard, president	1988	\$14,290,769/ \$8,808,859/ 62%
44/ NR	<b>Sinclair Dental Co. Ltd.</b> 901 West 3rd St. North Vancouver V7P 3P9	604-986-1544 604-986-1543 www.sinclairdental.com	Privately held	NP/ NP	255/ 197	Dental equipment distribution	Arjang Nowtash, president	1971	\$81,114,000/ \$50,622,000/ 60%
44/ NR	<b>Quartech Systems Ltd.</b> 200—2160 Springer Ave. Burnaby V5B 3M7	604-291-9686 604-291-0243 www.quartech.com	Privately held	NP/ NP	94/ 79	Consulting and information technology services	David Marshall, president and CEO	1984	\$14,336,184/ \$8,983,539/ 60%
46/ 34	<b>Stressgen Biotechnologies Corp.</b> 350—4243 Glanford Ave. Victoria V8Z 4B9	250-744-2811 250-744-3331 www.stressgen.com	TSX: SSB	-\$30,265/ -\$16,245	45/ NP	Biotechnology development for immunotherapeutics and infectious diseases	Gregory McKee, president and CEO	2001	\$6,472,000/ \$4,156,000/ 56%
47/ NR	<b>Xantrex Technology Inc.</b> 8999 Nelson Way Burnaby V5A 4B5	604-422-8595 604-421-3041 www.xantrex.com	TSX: XTX	\$9,221,410/ \$11,190,080	536/ 699	Power supplies and converter products	Mossadiq Umedaly, chair	1983	US\$43,112,000/ US\$115,532,010/ 50%
47/ NR	<b>Daniels Electronics Ltd.</b> 43 Erie St. Victoria V8V 1P8	604-382-8268 604-382-6139 www.danelec.com	Privately held	NP/ NP	66/ 66	Wireless communications	Robert Small, COO	1950	\$15,000,000/ \$10,000,000/ 50%
49/ NR	<b>Safe Software Inc.</b> 2017—7445 132nd St. Surrey V3W 1J8	604-501-9965 604-501-9965 www.safe.com	Privately held	NP/ NP	61/ 28	Spacial software design	Don Murray, president	1993	\$6,033,717/ \$4,041,796/ 49%
50/ 51	<b>Power Measurement Inc.</b> 2195 Keating Cross Rd. Saanichton V8M 2A5	250-652-7100 250-652-0411 www.pwrm.com	Schnieber Electric	NP/ NP	350/ 200	Design and manufacturing of energy management products	Brad Forth, president and CEO	1983	\$74,000,000/ \$50,200,000/ 47%

Sources: Interviews with representatives of the above companies and BIV research.  
NA Not available.  
NP Not provided.

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